

## Kennziffer 30614

You would like to apply your first experiences, which you already gained in the Key Account area to develop your personal and professional interests?

As part of the expansion of our customer, a distinguished customer from the food industry sector, we are looking for a motivated junior employee, who is interested of Southeast Asia and who is willing to relocate to Singapore.

# Junior Key Account Manager (f/m/d)

in Southeast Asia

Arbeitsort: (Place of work): Singapur

### Your responsibilities:

- Salesoriented international account management
- Acquisition of new customers and developing new markets
- Sales approach from initial contact to agile portfolio management for the entire product range of the company
- Execution of extensive market and competition analyses
- Support of the sales management in strategic and operational tasks as well as in the implementation of sales campaigns
- Representing the company at international fairs
- Internal interface to the management board
- Close crossdepartmental international cooperation's within the company

### Your profile:

- University degree in business administration, industrial engineering or something comparable or a university degree in food technology or food engineering
- At least first professional experiences in the area of Sales/ Key Account Management, e. g. in the context of internships during your studies, a trainee program or a successfully completed apprenticeship
- Fluent in German and English
- Confident in handling the MS Office package
- Ideally knowledge of ERP systems
- Enjoying international customer contact
- High intercultural competence
- Selfconfident, motivated and assertive appearance

### Our customer offers you:

- A responsible and diversified position with a high degree of personal creative scope
- Challenging activities in a professional and international environment
- Flat hierarchies and short decision paths
- A salary package which reflect the challenging tasks you must fulfil

If you are the perfect fit for this position, we would like to get in touch with you to get to know each other better. We are looking forward receiving your application documents – ideally via the contact form, which you can find on our homepage. Our consultant Mrs. Henningsen is at your disposal for preliminary information under the telephone number 0441.350670-13.



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**timecon GmbH & Co. KG**

Personalberatung

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Hier finden Sie unsere aktuelle [Datenschutzrichtlinie](#).

